

Mid-Market M&A Support Thoughtful. Efficient. Effective.

Our broad expertise and deep analytical abilities can help you maximize organizational combinations. Whether it's through partnerships, JVs or acquisitions, together, we'll make the most of every deal.

Who We Are

At Avec, we're focused on amplifying growth for middle market businesses (\$10M-\$500M). Our experienced team has been on both sides of transactions and in sectors ranging from automotive to healthcare. We also understand the deal close is just the beginning – we'll work with you to unlock sustainable revenue growth.

Why Choose Us



Experience

Our depth of cross-functional expertise – captured in tailored tools and processes – allows us to cut through the fluff and focus on revenue and EBITDA drivers.



Collaboration

We integrate our resources within client organizations, getting the heavy lifting done efficiently. Working in lock-step with you to continuously drive the growth plan forward.



Results

What differentiates Avec is our seamless ability to transition from strategy to execution. Our approach gets the right deals done – and supports them through integration.

Our Services

DUE DILIGENCE

Evaluate the target prior to committing to or completing the transaction.

- △ Assess the target's strategy, operations, and organization; including historical, current, and potential sources of risk
- △ Assess potential revenue enhancement and cost savings opportunities
- △ Gather data to aid in evaluating target performance both before and after the acquisition

INTEGRATION

Combine the two companies so that they function in a unified or complementary manner.

- △ Develop integration blueprint to capture the anticipated value and mitigate risks
- △ Develop detailed synergy targets
- △ Determine Day 1 requirements
- △ Define customer retention, workforce transition, communication, and growth plans
- △ Execute integration plans

POST-CLOSE SUPPORT

Prioritized post-close execution to achieve the expected synergy value.

- △ Creating and implementing business processes for the combined organization
- △ Designing the structure for the combined organization
- △ Establishing performance metrics to measure progress
- △ On-site implementation
- △ Back-office process and data alignment
- △ Transition support across functions